

# 2024 NEOCA ANNUAL CONFERENCE



Sept. 7, 2024 | 10AM | New York City



# President's Welcome

Dear NEOCA Members,

We are delighted to invite you to the 2024 NEOCA Annual Conference in the dynamic city of New York. As President of NEOCA, I am honored to host this year's conference and look forward to an unforgettable gathering of industry professionals.

The conference promises to be a highlight of the year, featuring insightful discussions, valuable networking opportunities, and the latest advancements in our field. Please join me in applauding Vice President Ashley Childs and her dedicated planning committee for their exceptional work in organizing this event. I would also like to recognize Treasurer Melissa Rosa for her significant contributions to increasing membership and attendance.

In New York City, we will have the unique opportunity to:

- **Connect with industry leaders:** Network with colleagues from across the region and beyond.
- **Learn from experts:** Attend thought-provoking sessions and workshops led by industry experts.
- **Explore new innovations:** Discover the latest trends and technologies shaping our field.
- **Experience the best of New York City:** Enjoy the city's iconic landmarks, diverse cuisine, and vibrant culture.

We have carefully crafted a conference program that caters to the diverse interests and needs of our membership. Whether you are a seasoned professional or just starting your career, there will be something for everyone.

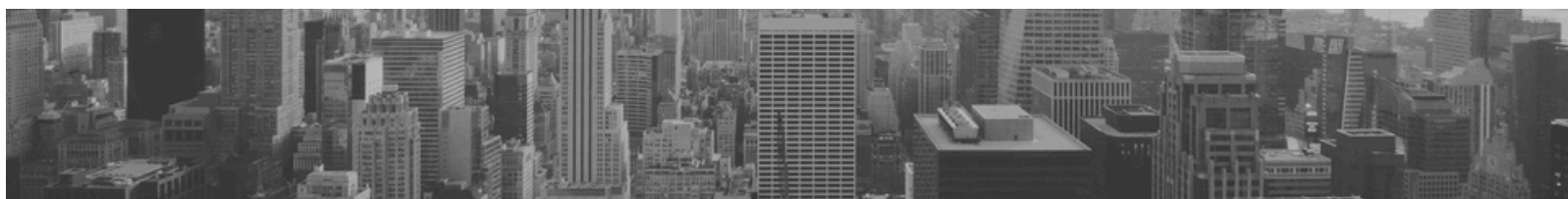
We look forward to welcoming you to New York City and sharing in this exciting event together.

Sincerely,

Matthew Donovan

President

NEOCA





# National Educational Opportunity Centers Association

## **Purpose:**

The National Educational Opportunity Centers Association supports Educational Opportunity Centers and similar programs that aid low-income, first-generation secondary and postsecondary students to achieve a better life and quality education by:

- Reviewing, evaluating, and recommending legislation affecting the development of educational opportunities to our program populations by acting as a liaison with the Department of Education.
- Providing opportunities to share information and network with other EOC and similar programs throughout the United States by building a supportive relationship with those programs.

## **Conference Planning Committee:**

Ashley Childs, Chair  
Texarkana College

Rico Drakes Co-chair  
The University of Alabama at Birmingham

Megan Mantz  
Morehead State University

Elijah Scott  
Cuyahoga Community College

Isaiah Hagwood  
Cuyahoga Community College

## **Scholarship Committee:**

Megan Mantz, Chair  
Morehead State University

Ashley Childs, Co-chair  
Texarkana College

Melody Lawrence  
The University of Kansas

Donna Biscoe  
University of Texas at Arlington

Johnny Arredondo  
California State University  
San Bernardino - Palm Desert Campus

## **Conference Sponsors:**

COE - Council for Opportunities in Education

True Colors International

Compansol - Blumen Online

Student Access



## Unleashing Potential: Harnessing True Colors® for Team Success

*Enhancing organizational culture through personal and professional development*



## True Innovation for Education

Dive into the vibrant world of True Colors with our customized One-Hour Assessment Review - a captivating sneak peek into the transformative power of understanding oneself and others.

Led by certified Master Trainer, Lisa M. Cline, this session will touch on the True Colors methodology paving the way for increased empathy, understanding, and emotional intelligence.



**Personal Development**  
*Self-Discovery*



**Teamwork**  
*Collaborative Relationships*



**Organizational Growth**  
*Cultural Enhancement*

### **Benefits**

- 25+ page personalized report for each participant
- Two-page quick reference summary with helpful tips for each individual
- Team report and review
- Appreciation of the strengths, joys, and needs of each other
- Increased performance, collaboration, and teamwork

**Get ready — your inbox is about to get interesting!**

*Complete your online assessment by September 5, 2024 to receive your personalized report*



**September 7th, 2024**



**10:10 am - 11:10am**



**Nassau Room**

### **Lisa M. Cline**

Director of Grants & Educational Division  
(800) 422-4686 | [LCline@TrueColorsIntl.com](mailto:LCline@TrueColorsIntl.com)  
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# Executive Board



**President**  
Matthew Donovan  
Morehead State University  
Morehead, KY



**Vice President**  
Ashley Childs  
Texarkana College  
Texarkana, TX



**Secretary**  
Megan Mantz  
Morehead State University  
Morehead, KY



**Treasurer**  
Melissa Rosa-Alvarez  
Seminole State College  
Sanford, FL



**Past President**  
Lee Williams III  
Texarkana College  
Texarkana, TX



# Conference Agenda

New York Hilton Midtown  
1335 Avenue of the Americas  
New York, NY 10019

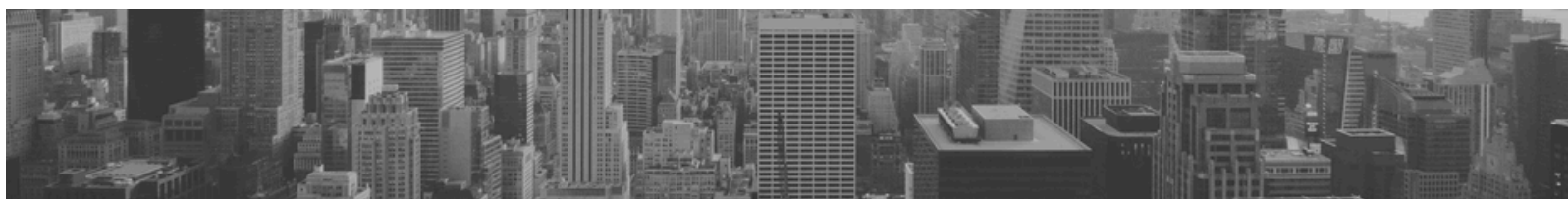
Saturday, September 7, 2024

10:00 (EST) \*9:00 (CST) \*8:00 (MST) \*7:00 (PST)

\*Breakfast on your own\*

## Nassau Suite

- 9:00 a.m. **Registration - Outside of Nassau Suite**
- 9:45 am **Virtual Conference Room Opens/Mix and Mingle**
- 10:00 am **Introductions and Opening Remarks**  
Presenter: Matthew Donovan, NEOCA President
- 10:10 am **Unleashing Potential: Harnessing True Colors for Team Success**  
Presenter: Lisa M. Cline, Director, Grants & Educational Division/Master Trainer  
True Colors International
- 11:20 am **Future Forward Thinking Interactive Activity**  
Presenter: Ashley Childs, NEOCA Vice-president
- 12:05 pm **Department of Education Update**  
Presenter: TBD
- 12:30 pm **Lunch On Your Own – Paid for by NEOCA**
- 2:15 pm **Roundtable Discussion**  
Presenter: Rico Drakes, NEOCA Conference Planning Co-chair
- 2:45 pm **NEOCA Awards Presentation**  
Presenter: Ashley Childs, NEOCA Vice-president
- 3:00 pm **NEOCA Business Meeting**  
Presenter: Matthew Donovan, NEOCA President
- 3:30 pm **Scholarship Presentation**  
Presenter: Megan Mantz, NEOCA Secretary
- 4:00 pm **COE Update**  
Presenter: Kimberly Jones, Council for Opportunity in Education President
- 4:30 pm **Closing Remarks**  
Presenter: Matthew Donovan, NEOCA President





# BOT

BLUMEN ONLINE FOR TRIO

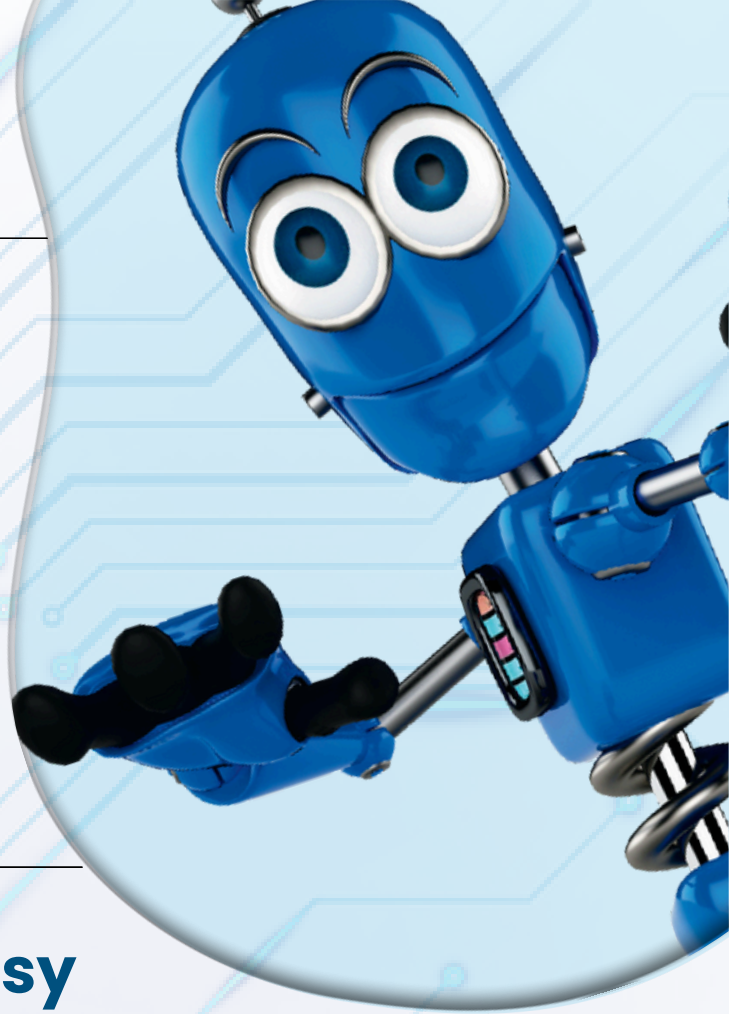
## \$15,000 BEST SCHOLARSHIP

**B**ringing **E**ducation and **S**uccess **T**ogether

Giving back to the TRIO community since **1992**.

Available to all TRIO Staff and Students.  
Visit our website for more details on how to apply  
for the BEST Scholarship.

[www.compansol.com/scholarship](http://www.compansol.com/scholarship)



## BOT Makes Your Job Easy SERVING TRIO FOR 30 YEARS

### **BOT FORMS**

Convert all your physical forms (application, survey etc.) into online BOT forms for prospective & existing students. Capture digital signatures; enable adding of new students with collected data. Request for multi-lingual forms.



### **APR & PE POINTS**

Use multiple error-checking tools for accurate and stress-free APR submission. PE Points can analyze your grant objectives at any time.



### **TWO-WAY BULK SMS**

Send Bulk SMS & receive replies from students back in BOT. BOT allows to track delivery status of all sent messages. Text messages are sent via anonymous numbers so your personal phone number stays personal.



### **STUDENT CHECK-IN KIOSK (BOLT)**

Let your students scan/swipe their ID cards for Auto Check-In/Check-Out for appointments, workshops, field trips etc.



# #1

**DATABASE SOFTWARE  
FOR TRIO**

*Compansol*  
Computer Analysis & Solutions



# Scholarship Winners

## High School Equivalency to Postsecondary Enrollment

**Julian Pinon**

Commonwealth Education Opportunity Center

**Kelsea Bright**

Texarkana College Educational Opportunity Center

**Lacey Gomez**

The University of Kansas TRIO Educational Opportunity Centers - Douglas, Shawnee and Wyandotte Counties

## Postsecondary Enrollment

**Destney Williams**

The University of Kansas TRIO Educational Opportunity Centers - Douglas, Shawnee and Wyandotte Counties

**Stephanie Dominguez**

Colorado State University Educational Opportunity Center

**Zachary Kovarna**

Arkansas Northeastern College TRIO Educational Opportunity Center







# Business Meeting

**3:00 pm**

## **Meeting Called into Session**

Meeting Call to Order - Matthew Donovan, NEOCA President

Roll Call - Megan Mantz, NEOCA Secretary

Approval of the Minutes from 2023 - Megan Mantz, NEOCA Secretary

## **Report of Officers**

President's Report - Matthew Donovan, NEOCA President

Vice President's Report - Ashley Childs, NEOCA Vice President

Treasurer Report - Melissa Rosa-Alvarez

Secretary Report - Megan Mantz, NEOCA Secretary

Past President's Report - Lee Williams III, NEOCA Past President

**3:15 pm**

## **Old Business**

## **New Business**

NEOCA Budget 2024-2025

**3:30 pm**

## **NEOCA Scholarship Presentation**

**4:00 pm**

## **COE Update**





# Officer Reports

## **Matthew Donovan, President's Report**

Participated in NEOCA executive meeting ZOOM calls

Attended 2023 Policy Seminar

Co-hosted quarterly NEOCA webinars

More to be discussed during meeting

## **Ashley Childs, Vice President's Report**

Participated in NEOCA executive meeting ZOOM calls

Attended 2023 Policy Seminar

Chaired 2024 NEOCA Conference Committee

Co-chaired 2024 NEOCA Scholarship Committee

Co-hosted quarterly NEOCA webinars

Prepared and communicated out all email correspondence with NEOCA listserv

## **Megan Mantz, Secretary's Report**

Participated in NEOCA executive meeting ZOOM calls

Chaired 2024 NEOCA Scholarship Committee

Assisted with 2024 NEOCA conference planning

Organized 2024 NEOCA Scholarship presentation

Attended quarterly NEOCA webinars

## **Melissa Rosa-Alvarez, Treasurer's Report**

Participated in NEOCA executive meeting ZOOM calls

Attended 2023 Policy Seminar

More to be discussed during meeting

## **Lee Williams III, President's Report**

Participated in NEOCA executive meeting ZOOM calls

Attended 2023 Policy Seminar

Attended quarterly NEOCA webinars





## StudentAccess is the database solution to help track participant data and streamline the APR process

- Comprehensive Data Management
- Text Messaging
- Multiple Student Tool
- Online Participant Application
- Dynamic Report Generator
- Email Generator
- Data Set Editor
- Customizable Fields

### Online Applications

*Over 137 thousand applications submitted*

Fully integrated into StudentAccess. Create and manage custom intake applications for your participants. Easily accessible both Online and in Mobile for your students, and simplified data entry for you.



### Text Messaging

*Over 5.5 million texts sent*

Send individual Text Messages to participants or send a group message with our Text Message Generator! Making it easier than ever to stay in touch with your participants. You can even record the text messages as a Contact in a participant's file.

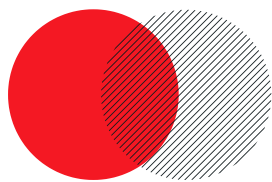
### APR Generator

The APRG is a built in utility that streamlines the APR process. Easily verify your included students, check for missing data, and review data validation. We make your reporting season easier!



Heiberg Consulting, Inc. | (800)-801-1232 |  
info@studentaccess.com | www.studentaccess.com





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[www.neoca.us](http://www.neoca.us)